

Message Text

UNCLASSIFIED

PAGE 01 ASUNCI 00713 221046Z
ACTION ARA-14

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P R 212002Z FEB 78
FM AMEMBASSY ASUNCION
TO SECSTATE WASHDC PRIORITY 2341
USDOC WASHDC PRIORITY
INFO AMEMBASSY SANTIAGO
AMEMBASSY LA PAZ

UNCLAS ASUNCION 0713

E.O. 11652: N/A
TAGS: BEXP, PA
SUBJ: ILLINOIS IOGA AGRICULTURAL EQUIPMENT TRADE MISSION, APRIL
6-8, 1978

REF: USDOC 00467 AND PREVIOUS

1. THE EMBASSY HAS JUST LEARNED FROM HENRY SMALLWOOD, DIRECTOR OF THE SAO PAULO OFFICE OF THE STATE OF ILLINOIS, THAT ONLY THREE COMPANIES HAVE BEEN RECRUITED FOR SUBJECT MISSION. HE ALSO NOTED THAT HE AND CHRISTINA HOFFSTETTER OF THE ILLINOIS OFFICE WOULD SUPPLEMENT THE MISSION BY BRINGING CATALOGS FROM OTHER ILLINOIS COMPANIES FOR A CATALOG SHOW TYPE PRESENTATION.

2. GIVEN THE NEW STRUCTURE OF THE TRADE MISSION, WE ARE NOT SURE THAT SUCH AN EVENT WILL BE SUCCESSFUL. IT IS VITALLY IMPORTANT THAT WE FIND OUT WHAT PRODUCTS THE THREE COMPANIES WILL OFFER SO WE CAN DETERMINE WHETHER THE STOP IN PARAGUAY WILL BE WORTHWHILE OR NOT.

3. PLEASE ADVISE ASAP THE PRODUCTS OF THE THREE COMPANIES.
BRIGGS

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